

Namibia

Comztek

Your Communications Partner

**The
Right
Stuff**

World-class technologies working for you.

- Consumer Electronics
- Networks
- Security & Storage
- Software Infrastructure

Comztek Namibia

Comztek Namibia came into operation in May 2004 as Comztek WECA's first branch office.

In line with its parent company's policy of 'localisation', Comztek Namibia prides itself on having a full local complement – including sales, technical support – warehousing and warranty administration. It was in fact due to the challenge of long transport distances involved in meeting the Namibian demand. Comztek Namibia is a wholly owned subsidiary of Comztek Africa.

Namibia has a sophisticated ICT infrastructure and there is a healthy demand for Comztek Namibia's product range. The reseller network is approximately 300 strong, based in Windhoek, Walvis Bay and Swakopmund. The company also attracts business from Angolan resellers, particularly during the rainy season when road access to other countries is severely limited.

Comztek Namibia prides itself on being a one-stop shop for its resellers. It distributes a wide range of ICT products, solutions and services. It supplies a similar range to that distributed by Comztek in South Africa, in the specialist areas of networks, software infrastructure, security & storage and consumer electronics. In addition, it markets the popular Fujitsu-Siemens Computers range of laptops, PCs and servers, as well as the Legrand range of network accessories and cabling.

The Fujitsu-Siemens Computers range is particularly in demand. It is wide enough to cater for every market space, from home to the corporate.

The Namibian market for ICT products is small. Of the 1.7 million inhabitants, only about 200 000 own computers.

Major factors differentiating Comztek Africa from its competitors include managing director, Davel Botha. Botha and his team also provide real personal service, which extends to personal delivery of products to resellers.



Accredited supplier of the world's best technologies, in Networks, Software Infrastructure, Telecommunications, Security and Storage and Consumer Electronics.